Rightcentive

Brokerage Management System

"A web-based enterprise-class application that empowers companies to automate and streamline Brokers and their Commissions"

Rightcentive allows users to create and govern real estate transactions in a better way. Rightcentive with incorporated modules clears all multifaceted real estate needs and plans an easy-to-use approach for real estate agents, usually known as brokers. Helps improve manual systems which encompass complex calculations, appropriate distributions which have to be done prudently. This is absolutely time taking and often puzzling too.

Rightcentive removes such obstacles to offer a clear and systematic methodology and stir real estate industry with profits & performance optimization. In addition, there would be a maximum level of cost reduction and augmented operational efficiency resulted.

Functionalities

Transaction Management

Revenue Management

Receipts Management

Commission Management

Property Management

Broker Management

Broker Payments

Vendor Payments

Reports

Workflow

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Imperative Functions

Company Information Management

Have central maintenance of company information; capture or integrate and manage information (Clients, Property, Financial, and Commission information).

Commission Information Management

Capture and manage commission information for a transaction.

Department Distribution

Capture and manage commission distribution information for all the departments participated in a transaction.

Vendor Information Management

Capture and manage information about outside brokers and their commission.

Payment Schedules and Invoice Information

Create payment schedules and raise/ print invoices.

Expense Management

Capture / interface expense information.

Broker splits

Capture commission split information for the brokers involved in a transaction.

Cash Management

Capture receipts information and apply receipts against invoices.

Commission Calculations

Rule based calculations with auto processing or overrides commission calculations.

Revenue Recognition

Allows to define and manage contingencies for revenue recognition. And generates revenue lines to interface with GL.

Disbursements

Allows reviewing, adjusting and processing Broker, Vendor, and Department payments.

Reporting

Wide range of reports to provide different views of information.

Master Data Management

Allows site administrators to manage master data setup and configure information.

Key Features

Usability – Provides an easy-to-use interface to help users with quicker and accurate data entry

Tools to generate rent information/ payment schedules to help users in data entry

Segregation of duties using workflow to minimize operational risk

Tools to customize workflow settings

Complex calculations made easy with advanced rules engine that handles all constrains, exceptions and challenges

Adjustments – Record multiple changes or adjustments without any hassles during the life of a deal

Audit trails of all actions performed in each transaction

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Business Benefits

Speed up of Sales
Lot of sales improvement in no time with a pouring of profits.

Smart work
Enables enterprises do smart work in a replacement of manual operational maintenance.

Cost/Resources Reduction
Efficient features benefit companies by shedding total cost and resources invested.

Increment in Operational Efficiency
No delays in operations and excess level of automation yields maximum efficiency.

Ease in Performance
Clear segregation of work, reduced complexity, secured way of transactions improves the performance at higher level.

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